

Financial services firm saves thousands in overbilling

Background:

The client is a regulated financial organisation with over 10 Billion pounds in assets under management. They needed three large web apps tested. These apps were core to their business and had to be tested in a single block of time to meet an IIRC deadline.

The client had received quotes from several traditional providers, all of whom quoted in the region of ten man-days for testing plus another three for reporting.

Our approach:

Experience has taught us there is no way to predict exactly how long it will take to test something until you're actually testing it. So rather than waste the clients time on a time consuming 'scoping' exercise we provided an estimate of the hours based on the team's experience of testing similar apps.

As testing got underway, our findings were reported in real-time to the client via the portal. Meaning the client's money was spent on finding issues not drafting reports.

After several rounds of testing we realised the client had implemented best-practice security controls and so all three apps were already quite secure. We were able to finish testing five days ahead of schedule.

Outcome:

A traditional provider, would still have stretched the work to fit the quoted days. With OnSecurity however, the client could use the remaining hours on a project originally earmarked for next year, helping them beat their information security programme targets.

In total they saved over £5,000. OnSecurity is now in the process of taking over pen-testing work from their current provider.

Key benefits

How OnSecurity will save your business money:

- Upfront authorisation reduces admin when booking new tests.
- Reduce authorising paperwork with a secure online portal.
- Avoid inflated day rates by booking experts by the hour.

About OnSecurity

OnSecurity ditches the overhead of traditional penetration testing firms with a simple online interface.

This puts the client back in the driving seat allowing them to schedule tests as and when they need them.

Now you can work flexibly with a CREST certified provider for a fraction of the usual cost.



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